



# CHAMBER CONNECTIONS

Eastern Shore Chamber of Commerce

## The Eastern Shore Chamber Celebrates 24th Annual Mayors' Prayer Breakfast

The Eastern Shore Chamber of Commerce is proud to present the 24th Annual Mayors' Prayer Breakfast, which will be held on the National Day of Prayer, Thursday, May 1 at 7:30 am at the Grand Hotel Marriott Resort, Golf Club and Spa. The Eastern Shore Chamber of Commerce presents the Mayors' Prayer Breakfast as an event to bring our communities together for an inspirational and uplifting breakfast with special guests Mayor Joseph Bonner of Spanish Fort, Mayor Fred Small of Daphne and Mayor Tim Kant of Fairhope.



*Mike Gottfried, co-founder of Team Focus, will be the keynote speaker for the Mayors' Prayer Breakfast*

The speaker for this year's event is Mike Gottfried, of Team Focus, a comprehensive community and outreach program that he co-founded. The vision of the program is based on his own life experiences. The goal is to provide young men, ages 10 – 18 with leadership and Godly values, and a continual relationship with a mentor. Through families, teachers and counselors, Team Focus offers support in a free atmosphere.

In addition to working with Team Focus, the Mobile resident serves as a college football analyst for ESPN. He is also a former Division I head football coach and helps implement the GMAC Bowl in Mobile. Gottfried was recently honored by having been inducted into the Mobile Sports Hall of Fame.

Inspirational entertainment for this year's event will be performed by award winning solo artist Mark Harris, who is formerly with the group *4 Him*, a contemporary Christian group.

Sponsors for the 2008 Mayors' Prayer Breakfast include Baldwin EMC and Pen Air Federal Credit Union. Sponsorships are still available. To sponsor the event contact Jay Hasting at 621-8222. Special thanks to the City of Fairhope for providing the floral centerpieces.

Tickets for the breakfast are \$30 each and a table of 10 is \$300. Reservations must be made. Call the chamber at 928-6387 or 621-8222 for more information or visit the Web site at [www.eschamber.com](http://www.eschamber.com).

**24th Annual  
Mayors' Prayer  
Breakfast**

**Thursday, May 1  
7:30 am**

**Grand Hotel Marriott  
Resort, Golf Club  
& Spa**

### Inside Connections

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# Ambassador of the Month

## Anne Reese Ambassador for the Month of February 2008



Anne Reese, loan originator in the Daphne and Malbis areas, was selected as Ambassador of the Month for February. She was chosen because she participated in more events and activities, such as Eggs & Issues, Business After Hours, etc. She also welcomed new members by delivering their plaques. She even signed up two new chamber members in February. Anne has been in the banking and loan originating business for 13 years.

A native of Mobile, Anne is a single mom and lives in Daphne with her five children. She earned a finance degree from the University of Mississippi, she's a graduate of Alabama Banking School and a certified mortgage planner.

When not working, volunteering for the chamber and enjoying time with her children Anne loves to cook and enjoys anything on the water - boating, fishing, etc.

*Thank you Anne!*

## Business After Hours

April 3, 5 - 7 pm

Edward Jones Investments  
412 Equity St., Fairhope

## Eggs & Issues

April 8, 7:30 am

The Hamlet, 214 Windsor Dr., North, Fairhope

Speaker: Rob McElroy, Daphne Utilities

Topic: Survivor Management - Outwit, Outplay, Outlast

Call 621-8222 Reservations must be made and must be paid.

# Board of Directors

## CHAIRMAN OF THE BOARD

David Clark

*Grand Hotel Marriott Resort, Golf Club & Spa*

## CHAIRMAN - ELECT

Joe Bullock

*Engineering Development Services, LLC*

## PAST CHAIRMAN

Jerry Keehn

*BES, Inc.*

## TREASURER

Thom Lott

*Morgan Stanley*

Vice Chairman, Economic Development

Diane Anderson - *Vision Bank*

Vice Chairman, Tourism Council

Linda Mong - *Whitney Bank*

Vice Chairman, Membership Value

Sally Wagner - *Hartmann, Blackmon & Kilgore*

## President/CEO

Darrelyn Bender - *Staff Executive*

Mayor Fred Small

*City of Daphne*

Mayor Joseph Bonner

*City of Spanish Fort*

Mayor Tim Kant

*City of Fairhope*

Commissioner David Ed Bishop

*Baldwin County*

Robin Lambert, *Old Bay Steamer*

Paige Thatcher, *RE/MAX By The Bay*

George McKee, *Vino e Grappa*

Randy Delchamps

*Randy Delchamps Real Estate & Development Co.*

Jim Roberts, *James V. Roberts, PC*

Walter Penry, *Individual*

Irene Meehan, *Merrill Lynch*

Hank Burch - *Five Rivers Delta*

*Resource Center*

Jim Byrd - *Safe Harbor Financial*

Howard Holcomb - *Thomas Medical Center*

Hugh McCoy - *White Spinner Construction*

Gregg Mims - *City of Fairhope*

Mickie Russell - *Dauphin Realty of*

*Baldwin County*

Greg Strachan - *Bryant Bank*

## STAFF MEMBERS

Kathie Barton - *Communications Manager*

Amy Dial - *Membership Coordinator*

Lori Edson - *Information Specialist*

Rose Hall - *Information Specialist*

Rose Hobbs - *Information Specialist*

Jay Hasting - *Tourism Director*

Greg Loughlin - *Director of Business Development*

Sue Patterson - *Information Specialist*

Michelle Rumpf - *Director of Development*

Flo Stanton - *Information Specialist*

Carolyn Walthall - *Youth Leadership Coordinator*

Sandra Weekley - *Information Specialist*

Judy Wilson - *Information Manager*

Jo Wyllly - *Accounts Manager*



The Eastern Shore Chamber of Commerce recently welcomed new member BankTrust, which opened a new facility at 236 Greeno Road North in Fairhope. To celebrate the opening, the chamber held a ribbon cutting. Attending the event were: (from left) Anne Reese, chamber ambassador; Hugh L. White, executive vice president of commercial banking; Donald Sherrell, chamber ambassador; Lori Ready, financial sales; Chris Maxwell, assistant manager; Jenny Phillips, vice president of the mortgage division; Matt Lovitt, financial center manager; Becky Minto, senior vice president/branch administration; Terry Hargin, president/West Region; David Sutley, president of BankTrust, Baldwin County; Fairhope Mayor Tim Kant; David Clark, chairman of ESCoC; Stacey Odom, retail associate; Betty Stewart, executive loan assistant; Paul Allen, retired associate; Frank Hall, architect; Jason Cooper, vice president of investments; Denise Weston and Regina Hanberg, chamber ambassadors. The new facility will be the financial hub for Baldwin County and will house a full branch staff as well as an investment advisor, commercial lender, mortgage representative and market president. For more information call 929-2860.

## Business Sales & Acquisitions

**WILLIAM BRUCE**  
ACCREDITED BUSINESS INTERMEDIARY



[www.WilliamBruce.net](http://www.WilliamBruce.net)

**990-5910**

### Valuable, No Cost Employee Benefits=

New Horizons Credit Union membership is a unique way to enhance your employee benefit package at no cost to your company or your employees.

Give your employees the benefit that will save them money and help them prepare for the future.

Over **one hundred** companies in Mobile and Baldwin counties offer this highly valued benefit to their employees, which includes **Direct Deposit, Payroll Deduction and Christmas Club.**

We handle the setup of new accounts and support your payroll department going forward. We answer all employee questions and concerns and never put the company in the middle.

### Happy Employees!



Contact  
Maria Bladorn  
251.316.3240 or  
mbladorn@newhcu.org

Six Convenient Locations  
Daphne | Foley  
West Mobile | Saraland  
Theodore | Midfawn

**NEW HORIZONS  
CREDIT UNION**

*We have roots here, not just branches.*

[www.newhcu.org](http://www.newhcu.org)

## David Clark, General Manager Grand Hotel Marriott Resort, Golf Club & Spa

David Clark, General Manager of the Grand Hotel Marriott Resort, Golf Club and Spa, is a strong supporter of the Eastern Shore Chamber of Commerce Blueprint for Tomorrow. In addition to serving as Chairman of the Board, he also serves on the Oversight Committee and is a member of the Board of Advisors.

Clark has been a resident of the Eastern Shore for 18 years. He has been with Marriott for 20 years and has been with the Grand Hotel for 18 years. Clark began his career as the Assistant Golf Professional, later serving as Head Golf Professional, Director of Golf and Resident Manager. He became the General Manager in 2004.

As Co-chairman for the Blueprint for Tomorrow campaign, Clark helped raise two million dollars for community initiatives from public and private sectors. In addition to helping the Chamber with fundraising efforts, he also co-founded the “Tee Off Fore A Cure” Children’s Golf Tournament, that has raised \$120,000 net in the past two years. As a golf professional Clark coached Pat Browne, National Blind Golf Champion for 23 years. He has also been a member of the Professional Golfer’s Association of America for 16 years.

Clark is the father of a lovely daughter, and they are members of the Christ the King Church in Daphne.

The Grand Hotel continues to be one of the premier resorts in North America and has been recognized by Marriott Corporation with numerous awards. Continued improvements by the owner, Retirement Systems of Alabama and strong support of the management company, PCH Hotels & Resorts, should continue to elevate The Grand’s success.



## Do you receive the Chamber’s Enews?

The Eastern Shore Chamber is now sending out information about events, activities, the academy, and opportunities for our member businesses. If you do not receive the Enews, it may be because we either don’t have your email address or correct address. If you wish to receive the Enews call Kathie Barton at 928-6387 or email her at [kbarton@eschamber.com](mailto:kbarton@eschamber.com).



*The Eastern Shore Chamber of Commerce held a ribbon cutting recently to welcome new member Changes Hair Studio, located at 30941 Mill Lane, Suite H in Daphne. On hand for the occasion were (from left): Joey Butler, Donna Holmes and Denise Weston, chamber ambassadors; Jay Hasting, tourism director for the ESCoC; Sandra Hasting, owner; Tonya Winkler, associate; Linda Scott, Donald Sherrell and Regina Hanberg, chamber ambassadors. Changes Hair Studio offers competitive and affordable prices. The staff is highly trained in the latest, most innovative styling techniques and color. For more information call 626-4626.*



The Eastern Shore Chamber of Commerce recently welcomed new member Sleep Number, located at 30352 State Highway 181, Ste. 1-10 in Spanish Fort. On hand for the ribbon cutting were: (from left): David Clark, sleep professional; Anne Reese, chamber ambassador; Terry Baughman, regional trainer; John Farrell, market manager; C.C. Strauser, store manager; Robin Edwards, sleep professional; Al Tenhundfeld, executive director of Ronald McDonald House; Charles Carter, sleep professional; Linda Scott, chamber ambassador; Liz Calci, assistant director of Ronald McDonald House; Chase Edwards, sleep professional and Beth Teague, volunteer for Ronald McDonald House. The Ronald McDonald House is one of Sleep Number's favorite charities. The company donates beds to the organization when needed. Sleep Number by Select Comfort Corporation develops, manufactures, markets, and distributes adjustable-firmness beds and other sleep-related accessory products in the United States and Canada. SofaBed line of products. Call 625-6556 for more information



The Eastern Shore Chamber welcomed new Member McMurry Orthodontics, Inc. recently with a ribbon cutting at their 30941 Mill Lane, Unit A location in Daphne. Attending the event were (from left): Joey Butler; Linda Scott and Donald Sherrell, chamber ambassadors; Dr. Steadman McMurry, owner; Sharon Guida, office manager; Jay Hasting, tourism director for ESCoC; Barbara Ladnier, Donna Holmes and Anne Reese, chamber ambassadors. McMurry Orthodontics offers complimentary screening exams for children, teenagers and adults. For more information call 621-8887



The Eastern Shore Chamber of Commerce recently welcomed new member Splash Pools and Spas LLC with a ribbon cutting at their location at 30941 Mill Lane, Suite C in Daphne. Attending the celebration were (from left): Jeff Ramsland, Denise Weston, Scott Simmons, Joey Butler and Lauren Safley, chamber ambassadors; David Clark, chairman of the board for ESCoC; Jack and Debbie Willard, owners; Daphne Mayor Fred Small; Linda Scott, Donna Holmes, Anne Reese and Fred Minke, chamber ambassadors. Splash Pools & Spas is a full service pool store specializing in new construction of in-ground pools, liner replacements, repairs, custom waterfalls, chemical supplies, major and minor maintenance, and much more. The company owners are natives of Fairhope and have been building and servicing pools for over 30 years in the area. For more information call 219-4991.

Eastern Shore Chamber of Commerce

123 4567 8910 2121  
Eastern Shore Chamber of Commerce

**Shore**  
rewards

**Earn Money!**

**While you Spend!**

[www.ESCHAMBER.com](http://www.ESCHAMBER.com)

# New Members

## Coordinated Care Solutions

Sherry Oenning  
7530 Parker Rd., Ste. 130  
Fairhope

## Coldwell Banker United, Realtors

Barbara Frazier  
15369 Highway 98  
Daphne  
975-7448

## Edible Arrangements

Michelle Walker  
6890 Highway 90, Ste. 10  
Daphne  
621-9413

## TCBY/Roly Poly

**Sandwiches – Daphne**  
Steve Tapia  
27080 Highway 98, Ste. 3  
Daphne  
975-1007

## Buckle My Shoe

Michelle Bowman/Dayna Oberkirk  
1716 main St., Ste. B  
Daphne  
272-1034

## Sol Y Luna Medical Spa

Gregory Grice  
790 Daphne Ave., Ste. A  
Daphne  
621-1007

## McCullough Life Enhancement Center

Kirsten Birdsong  
2 South Church St.  
Fairhope  
928-1963

## Anytime Fitness

Brad Griggs  
2020 Highway 98, Ste. C  
Daphne  
626-5018

## Business Development Services, LLC

Don Meeke  
424 Village Dr.  
Daphne  
610-6966

## Kid City Inflatable Party Zone, LLC

Joanne Sheils  
25366 Profit Dr.  
Daphne  
626-7233

## Life South Community Blood Center, Inc.

Pam Pace  
6451 Merritt Blvd., Ste. C  
Daphne  
621-9644

## Wilmer Hall

Cynthia Rush  
3811 Old Shell Rd.  
Mobile  
223-3880

## Household Termite & Pest Control

Norman E. James, Jr.  
2125 McKenzie Rd.  
Foley  
943-7874

## Watkins Acy Strunk Design, Inc.

Troy Strunk  
1404 West 1<sup>st</sup> St., Ste. 2  
Gulf Shores  
948-7181

## D'Olive Bay Wood Fired Grill

Sam DiPaola  
29249 Highway 98  
Daphne  
626-0783

## Fitzpen Place

Charlotte Thigpen-Carlson  
11247 Highway 31  
Spanish Fort  
621-6665

## Poirier Electric & Automation

Peter A. Poirier  
8265 County Rd. 34  
Fairhope  
210-4207

*New Members as of  
March 18, 2008*



- PERSONAL BANKING
- BUSINESS BANKING
- INVESTMENT SERVICES
- INSURANCE
- HOME MORTGAGES
- TRUST



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Gulf Shores Office  
(251) 968-1975

Mobile Office  
(251) 345-0750

Fairhope Office  
Opening Summer '08

# Renewed Members

**Adams and Reese  
Law Firm**  
Attorneys  
Member 14 Years

**Adrenaline Surf  
and Skate**  
Surf & Skate Apparel and  
Accessories  
Member 1 Year

**Alan B. Melton, DMD**  
Dentist  
Member 9 Years

**B & B Pecans**  
Edible-Retail/Mail Order  
Member 29 Years

**Baldwin County  
Association of Realtors**  
Real Estate  
Member 2 Years

**Bay Mortgage  
Corporation**  
Mortgage Loan Company  
Member 19 Years

**Buckley and Buckley  
Family Dentistry, LLC**  
Dentists  
Member 3 Years

**Coca Cola Bottling  
Company Consolidated**  
Beverage Company  
Member 18 Years

**Coldwell Banker  
Commercial, Reehl  
Properties, Inc.**  
Dennis Frodsham  
Real Estate  
Member 14 Years

**Compass Marketing,  
Inc.**  
Publishing  
Member 5 Years

**Consumer Credit  
Counseling Service of  
Mobile**  
Counseling – Credit  
Member 16 Years

**Daphne Elementary  
School**  
Schools – Public  
Member 10 Years

**Daphne Mazda**  
Automobile Dealers –  
New & Used  
Member 2 Years

**Dauphin Realty  
Bayside, Inc.**  
Cottages & Short Term  
Rentals  
Member 3 Years

**Diegmann OB/GYN, PC**  
Physicians & Surgeons –  
OB/GYN  
Member 1 Year

**Frank R. Wade Office  
Equipment**  
Copiers-Sales/Service/  
Network Services  
Member 8 Years

*New & Renewed  
Members as of  
March 18, 2008*

**Holiday Inn Express-  
Fairhope**  
Hotels/Motels/Resorts  
Member 12 Years

**Homestead Village  
of Fairhope**  
Retirement & Assisted  
Living Communities  
Member 16 Years

**J & E Properties**  
Rentals  
Member 3 Years

**Magnolia Trace Real  
Estate**  
Real Estate Company  
Member 3 Years

**Mannich Real  
Estate, Inc.**  
Real Estate Company  
Member 11 Years

**Morgan Keegan &  
Company, Inc.**  
Investment Brokers/  
Securities  
Member 19 Years

**PODS**  
Moving & Storage  
Member 3 Years

**Pen Air Federal Credit  
Union**  
Credit Union  
Member 2 Years

**Roberts Brothers Real  
Estate**  
Real Estate Company  
Member 24 Years

**Southern Accounting &  
Business Services**  
Accounting Firm  
Member 3 Years

**Sylvan Learning Center**  
Education-Supplemental  
Member 4 Years

**The Berry Company**  
Advertising – Directory  
& Guide  
Member 8 Years

**University of South  
Alabama**  
University  
Member 24 Years

## MARK YOUR CALENDAR

*Thursday, June 5, 5:30 pm*

**Eastern Shore Chamber of Commerce  
Chairman's Gala**

**Grand Hotel Marriott Resort, Golf Club & Spa**

**Tickets: \$50.00**

**Sponsors Include: Host: Baldwin EMC**

**Dinner: Engineering Development Services**

**Champaign Toast: Bancorp South**

**Centerpiece: WHL Architecture, B & B Pecan Company and Alliance Publishing Group**

*Those interested in being a sponsor are encouraged to call Judy at 621-8222.*



# Tourism Traffic Report

## February 2008

February 2008 1,334

February 2007 1,507

### International Visitors:

February 2008 44

February 2007 71

Tourism information is  
available at [www.eschamber.com](http://www.eschamber.com)

## Demographics Update Data for Baldwin Co. February 2008

Total Homes Sold: 147  
Total Homes On Market: 3,189  
Average Days on Market: 175  
Average Selling Price: \$223,242  
Total Condos Sold: 45  
Total Condos on Market 2,372  
Average Days on Market: 181  
Average Selling Price: \$292,192

### Unemployment Data:

Alabama 1/08-4.0% 1/07-3.6%  
Baldwin 1/08-3.6% 1/07-3.0%  
United States 1/08-4.9% 1/07-4.6%

### Resources:

Baldwin County Association of Realtors  
Alabama Dept. of Industrial Relations  
Alabama Bureau of Labor Statistics

### APRIL 2008

- 3 Business After Hours, 5 - 7 pm, Edward Jones, Fairhope, 621-8222. *An Eastern Shore Chamber of Commerce event. (see page 2)*
- 5 Grand Opening Celebration of the Fairhope Museum of History, 10 am, 929-1466.
- 5 Battle of Blakeley Reenactment, Historic Blakeley State Park, 9 am - 5 pm, 626-0798.
- 8 Eggs & Issues, 7:30 am, The Hamlet in Fairhope, 621-8222, an *Eastern Shore Chamber of Commerce event. (See page 2)*
- 9-10 Green Coast Conference & Expo, Mobile Convention Center, 928-2309.
- 10 Regional Business After Hours, 5 - 7 pm, USS Alabama Battleship Memorial Park, 621-8222. *Hosted by chambers of commerce in Baldwin and Mobile Counties.*
- 11 Junior Auxiliary Fashion Show, Daphne Civic Center, 626-5300.
- 17 Morning Marketing Meeting, 8 am, Scenic Overlook, 621-8222. *An Eastern Shore Chamber of Commerce event.*
- 18-20 Music Under the Stars, 6 pm, Daphne Civic Center Complex Plaza, 621-3703. FREE
- 19 Earth Day, 10 am - 7 pm, Fairhope Pier, 990-6002.
- 22 Taste of Rotary Benefit, Fairhope Civic Center, 6 pm, 990-9060.
- 22 Eastern Shore Choral Society Spring Concert, First Baptist Church in Fairhope, 625-1941.
- 24 Eastern Shore Choral Society Spring Concert, First Baptist Church in Fairhope, 625-1941.
- 24 Baldwin Pops Concert, 7 pm, Daphne Civic Center, 988-1260.
- 25 Baldwin Pops Sunset Concert, 6:30 pm, Henry George Park in Fairhope, 988-1260.
- 25-27 Dauphin Island Race, Mobile Bay, 928-1683.
- 29 Coastal Kids Quiz, Daphne United Methodist Church benefit for Alabama Coastal Foundation, 990-6002.

### MAY 2008

- 1 Mayors' Prayer Breakfast, 7:30 am, Grand Hotel Marriott, Resort, Golf Club & Spa, 621-8222. *An Eastern Shore Chamber of Commerce event.*
- 2 Relay for Life, American Cancer Society, Daphne Middle School, 5 pm - 2 am, 621-7996.
- 3 Kids Day America International, noon - 3 pm, 401 N. Section St., Fairhope, 928-5058.
- 4 Fairhope Historic Tour of Homes, 1 - 4 pm, 990-5746/990-7968.
- 8 Crawfish Craze, 6:30 pm, 5 Rivers Delta Resource Center, benefits Alabama Coastal Foundation, 990-6002.
- 8 Business After Hours, 5 - 7pm, 621-8222. *An Eastern Shore Chamber of Commerce event.*
- 12 Sunset Supper benefit for The Lighthouse Family Violence Shelter, 6 pm, Fairhope Civic Center, 947-6197.
- 16 - 18 Gulf Coast Zydeco Music & Crawfish Festival, Daphne Civic Center, 626-5300.
- 23 Eastern Shore Chamber 7th Annual Golf Tournament, 11 am, Lakewood Golf Club, 928-6387. *An eastern Shore Chamber of Commerce event.*
- 29 - 5 Art in the Park 10 am - 1 pm, W.O. Lott Park, Daphne, (June 7 also).



www.Eschamber.com  
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